

# NU SKIN FORCE FOR GOOD FOUNDATION

CREATING SMILES 2014 YEAR IN REVIEW



NU SKIN®  
THE DIFFERENCE. DEMONSTRATED®



**THE NU SKIN FORCE FOR GOOD FOUNDATION** improves the lives of children around the world by offering hope for a life free from disease, illiteracy and poverty.

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“I am pleased to see the tremendous kindness and generosity of all those who contribute to the Nu Skin Force for Good Foundation. Together, we are providing hope to children in need. Children are our best prospect for a bright and promising future. Yet, as much as we have accomplished to help provide a better life for children, our work is not done. Let’s continue to create smiles all around the world.”

—STEVEN J. LUND, *Chairman of the Board*



LEARN MORE ABOUT  
THE NUSKIN  
FORCE FOR GOOD  
FOUNDATION

# CREATING SMILES THROUGH EDUCATION

## EDUCATE THE CHILDREN (ETC): MALAWI

After primary school, students in Malawi are required to pay for secondary education. Many families cannot afford school fees, and as a result, only 25 percent of secondary-school-aged children attend school. The Nu Skin Force for Good Foundation provides grants for the Educate the Children (ETC) scholarship fund. In 2014, the Foundation provided tuition, uniforms and books to 148 students — 101 were secondary students and 47 were college students. Since ETC's inception in 2007, contributions have helped educate more than 600 students, with 60 of those students receiving college diplomas and degrees in a variety of professional fields.

**600** scholarships



SEE HOW ETC IS CREATING SMILES IN MALAWI



### ETC HELPS MALAWI GIRL PURSUE DREAM OF BECOMING DOCTOR

Thresa Bikitoni is a recipient of an ETC scholarship provided by the Nu Skin Force for Good Foundation. She comes from the Nkhuyu Village and attends the Kamphenga School. Her curriculum includes classes in agriculture, mathematics, physical science, history, English and Chichewa.

Thresa says ETC has helped her prepare for her future, which includes her desire to become a medical doctor.

“So many people are suffering without someone to help give them the proper medical attention they need,” she said.

Thresa wants to be in a position to make a difference in her country and believes her education is the first step on the path to helping her fellow Malawians.

## SEACOLOGY

The Nu Skin Force for Good Foundation continues to support Seacology and its efforts to reinforce children's education in island communities. In 2014, Seacology built two community buildings with the help of the Foundation, one in Bali, Indonesia, and the other in Fiji. Both will host a variety of educational activities for children after construction is completed. The Foundation also supported the creation of a “Junior Park Rangers” program in Roatán, Honduras, providing youth with environmental education and fostering their involvement in regional conservation. In Pohnpei-Awak, Federated States of Micronesia, the Foundation partnered with Seacology to refurbish an existing building into a youth development and education center. This center will offer tutoring and mentorship to children in addition to sustainable livelihood training for young adults.

SEACOLOGY, FIJI



## NU SKIN HOPE PROJECT: JAPAN

After the devastating earthquake and tsunami in March of 2011, Nu Skin Japan established the Nu Skin Children's Hope Project to provide educational scholarships to children affected by the disaster. In 2014, 48 children living in Oshima Kesen-numa, Miyagi, received scholarships.

**48** scholarships

## NU SKIN SMILE LIBRARY: JAPAN

Nu Skin Japan launched a children's educational support project called the Smile Library Plan that focuses on helping children affected by the devastating earthquake that hit Japan in 2011. In 2014, the project contributed more than 8,000 children's books to 32 schools in Ishinomaki, Miyagi. To date, more than 7,000 students have benefited from these libraries.

**7,000** students benefited

NU SKIN SMILE LIBRARY, JAPAN



## NU SKIN HOPE LIBRARY: KOREA

In 2014, the Nu Skin Hope Library Project helped hundreds of elementary children in rural Korea with two new libraries complete with books, furniture and equipment. The new libraries also feature technology-based learning aids, including projector kits and computers. Since 2008, a total of 15 libraries have been remodeled and stocked with educational supplies to support children's education.

**15** libraries

# CREATING SMILES THROUGH HEALTH



## INFANT'S LIFE SAVED BY SOUTHEAST ASIA CHILDREN'S HEART FUND

Rudy and Hebel Cabal had a lifechanging moment when their 2-month-old baby, Bryce, was diagnosed with a congenital heart disease called congenital heart block. The young parents were told their infant son needed immediate surgery. Rudy was a computer assistant and the only source of income to the household. The family lived on a meager US\$160 per month and did not have the means to pay for the lifesaving surgery.

The Cabals were advised to seek lower surgery fees and financial help at the Philippine General Hospital in Manila. Through a partnership between the Child Health in Life and Development Foundation (CHILD) and Nu Skin's Southeast Asia Children's Heart Fund, Bryce was able to undergo a surgical procedure to insert a much-needed pacemaker.

The procedure was successful, and Bryce is on his way to a full recovery. Now Rudy and Hebel can look forward to seeing Bryce grow up without fear of coping with an untreated heart condition.

## SOUTHEAST ASIA CHILDREN'S HEART FUND

The Southeast Asia Children's Heart Fund provides funds for lifesaving corrective heart surgeries for underprivileged children suffering from congenital heart disease. In 2014, a total of 835 children received heart surgeries, equaling more than two children's lives saved every day of the year. Since 1999, the fund has provided grants to help more than 6,600 children receive surgeries. As of the end of 2014, more than 7,000 sales leaders in Southeast Asia had committed to donating 1 percent of their monthly commissions to the Southeast Asia Children's Heart Fund.

**6,667** children saved



VISIT THE **SOUTHEAST ASIA CHILDREN'S HEART FUND** WEBSITE

## GREATER CHINA CHILDREN'S HEART FUND

Since 2008, the Greater China Children's Heart Fund has provided lifesaving support to children suffering from pediatric congenital heart disease. In Greater China, between 180,000 and 220,000 additional cases of congenital heart disease in children are reported each year; two-thirds of these children do not receive timely treatment because of the families' inability to pay for necessary surgeries. In 2014, the Greater China Children's Heart Fund made it possible for more than 1,100 children to receive the surgeries needed to improve their lives. To date, more than 3,300 children in Greater China are enjoying a happy, healthy and active life thanks to those who have contributed to the Fund. The Fund also helps with preventative therapies and has provided more than 86,333 child heart scans to date.

**86,333** heart scans



## EPIDERMOLYSIS BULLOSA (EB)

Since 1996, the Nu Skin Force for Good Foundation has provided consistent grants to the Epidermolysis Bullosa Medical Research Foundation (EBMRF) that funds research at Stanford University School of Medicine's Department of Dermatology. Epidermolysis Bullosa (EB) is a rare, inherited, blistering skin disease that affects all ethnic and racial groups. Included in this funding is the company's commitment to donate 25 cents from each sale of its Epoch® Glacial Marine Mud product to the Nu Skin Force for Good Foundation, specifically earmarked for EBMRF.

# CREATING SMILES THROUGH ECONOMIC OPPORTUNITY



## SIKENALA AND FELESIYA KUMBANI, MALAWI

Sikenala Kumbani was in his infancy when he contracted polio, a highly contagious viral infection that can lead to paralysis, breathing problems and even death. The virus may have left him with the inability to walk, but it did not disable his strong desire to be the best farmer in his community. Sikenala has coped with paralysis from the waist down his entire life; however, to be mobile, he has taught himself how to craft makeshift wheelchairs from various bicycle parts. His ingenuity and unrelenting will to be independent brought him to the School of Agriculture for Family Independence (SAFI).

According to the SAFI director, Sikenala and his wife, Felesiya, are fast learners and are role models to the other students. In fact, Sikenala is ranked at the top of his class. The couple are the parents to two young children (one is not pictured). Upon graduation from SAFI, the Kumbanis plan to increase their crop and livestock production and create a fish pond, as well as a big garden where they can practice irrigation and earn enough income to send their children to secondary school and college.

## SCHOOL OF AGRICULTURE FOR FAMILY INDEPENDENCE (SAFI): MALAWI

As of 2014, more than 186 Malawian families have mastered self-sufficiency through their participation in the School of Agriculture for Family Independence (SAFI). Each year, about 30 families live in Mtalimanja Village to learn proper agricultural techniques and to improve the quality of their lives by learning how to become independent farmers. In response to demand, the number of SAFI participants has increased to 42 this year. The increased enrollment permits 10 families to participate as day scholars at SAFI. Families return home for the second year of the program to implement the techniques they have learned on their own farm and to share their new knowledge with others in their villages. After implementing SAFI techniques, crop yields have increased as much as 700 percent. SAFI's goal is to educate families to ensure that the ideals of self-sufficiency will last for generations to come.

**186** self-sufficient families



SEE HOW THE MILAZI FAMILY'S LIFE HAS CHANGED THANKS TO SAFI

## CHILDREN'S BRIGHTER FUTURE IN MALAWI: JAPAN

In 2012, Nu Skin Japan launched the Children's Brighter Future (CBF) initiative in Malawi. CBF builds on the teaching model at the School of Agriculture for Family Independence (SAFI) and is a long-term effort to improve children's lives by providing regional leaders with training in agricultural guidance and practices. CBF gives more people throughout Malawi the opportunity to learn agricultural skills across all districts of the country. In 2013, 396 farmers were trained, helping to create a brighter future for their families and communities. By the end of 2014, more than 472 new farmers completed the course raising the number to 868 trained farmers.

**868** trained farmers

## SEEDS OF HOPE: MALAWI

The Nu Skin Force for Good Foundation is funded in part from the sale of Nu Skin's Epoch® line. Funds from Epoch® Baobab Body Butter will be used to purchase fruit trees to plant in various villages and schools in Malawi. More than 30,000 fruit trees were purchased in 2014. The indigenous trees bearing guavas, pawpaw and avocado fruits are being distributed to 6,825 households within 125 communities. These fruit trees are changing the lives of vulnerable children by providing nourishment and a source of income for their families.

**30,000** fruit trees

## MICROFINANCE FUND: GREATER CHINA

As of 2014, more than 680 families received microenterprise loans to rebuild their homes after natural disasters. These loans help provide financial opportunities for families to achieve greater self-reliance.

**680** families funded

## FOOD FOR KIDS: JAPAN

In 2014, Nu Skin Japan donated US\$125,000 each month to Second Harvest Japan to fund the distribution of food to 7,000 children in 120 foster homes. Additionally, Nu Skin Japan started a new program called Food for Kids that provided food to 104 foster care homes within that same year. More than US\$1.6 million has been donated to the food bank since 2006 by Nu Skin Japan.

**7,000** children fed

## PROVIDING HOPE IN THE MIDST OF DISASTER

### TYPHOON HAIYAN

Young children in Albuera, Philippines, had their lives disrupted because of massive destruction caused by Super Typhoon Haiyan. The storm killed an estimated 6,300 people and nearly annihilated the provinces of Samar and Leyte. In cooperation with the Singapore Red Cross, the Nu Skin Force for Good Foundation donated nearly \$300,000 to build a new school for the children adversely impacted by the typhoon to help them continue their education in a safe environment.

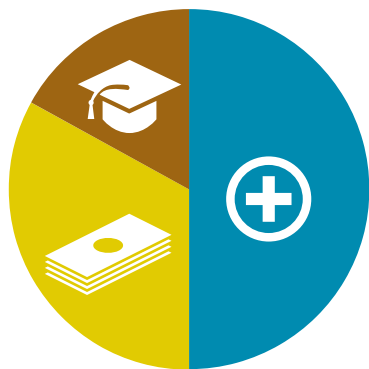
The new Calingatan Elementary School accommodates up to 270 children and has 15 classrooms. The school will also

serve as an evacuation and relief center. The educational facility was constructed to be earthquake- and typhoon-resistant and is also equipped with solar panels to help conserve energy.

"We are very happy for the opportunity to make a difference in the lives of the people in this community. This project gives the children a chance to better their lives as they and their families move on after the Haiyan tragedy," said Jasmine Yang, Nu Skin regional vice president of marketing for the Pacific and Southeast Asia regions.



THE NU SKIN FORCE FOR GOOD FOUNDATION AND ITS CHARITABLE PARTNERS DONATED NEARLY **\$5.8 MILLION** IN 2014.



**50%**  
TO HEALTHCARE

**33%**  
TO ECONOMIC OPPORTUNITY

**17%**  
TO EDUCATION

## Contributors

### \$20,000+

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SHEN, ZHUO HUI & LI, JUN  
SHENG, JIE & CUI, YONG  
SHENG, QUEENIE  
SHIBATA, KAZUYA  
SHIBUYA, KATSUO  
SHINODA, SAYAKA  
SO, NELLY  
SOMKIEATKUL, NANNAPAT & THEER-APAT  
SONG, HYE RYEONG  
SONG, KE  
SOUMA, KIMITANE  
LATDAWAN  
SUNARTI, ATIKA  
SWASTIKA, DIMAS MARAH  
TAKAKURA, TAKAKO  
TAKAO, NAOKI  
TAKASHIMA, MITSUAKI  
TAKISHIMA, KAZUNORI  
TAM, RICK & HUI, EVA  
TAN SWEE KIM & TAN HOCK SING  
TAN, ZHONGTING  
TANANAN, PANNISA & KEMTIT, CHAL-ERMKIAT  
TANG, JIJUN  
TANG, WEN DING  
TANOJO, SILVIA TRIARISTUTI  
TANZIL, ERIC GREGORIUS  
THANASOM, YANATHON & BHAKA-NUNDH  
TIAN, AILIN  
TIAN, MENGTING  
TIAN, YING  
TIE, SHAN  
TO LAY SAN TO LAY LENG & LOH PING KHOON  
PING KHOON  
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TOMIYAMA, SHUN  
TOMIYAMA, SHUUHEI  
TRP JAPAN CO., LTD.  
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TSURU, KAORI  
TSUZAWA, MASATO  
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WANG, HAIXIA  
WANG, LIN  
WANG, XIAOFENG & SUN, YANHUA  
WANG, YAN  
WANG, YANMEI  
WANG, YU XIAO  
WANG, YUAN  
WANG, YUAN MING  
WANG, YUNLEI & WANG, LEI  
WANG, YUXIN  
WANGZ INTERNATIONAL  
WATANABE, MIWA  
WATANABE, SAKURA  
WATKINS, ALUN  
WATTANAPANYASIRI, SAYA & PONG-PRUETHAKOT, PAKAKUL  
WEI, CHI CHANG & CHOU, JUI CHIH  
WEI, RUILIN

WEN, QIN  
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XIE, ZHILIN  
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YAMADA, MASUHIRO  
YAMADA, MIHOKO  
YAMAMOTO, SHINJI  
YANG, AN NA  
YANG, JIN  
YANG, JING  
YANG, LINGLONG  
YANG, LIUQIN  
YANG, MIN  
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YU, XIN  
YUAN, XIAO JUAN  
(YUU), BONDIR  
(YUU), BOW BLUE  
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(YUU), COSMIC WAVE 21  
(YUU), HEART ENTERPRISE  
(YUU), HOLISTIC CARE KIN  
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ZHOU, QING  
ZHOU, RONG  
ZHU, RUIFENG  
ZHUANG, DAO YU & HUO, ZHAO HUA

### UP TO \$1,000

VISIT FORCEFORGOOD.ORG FOR A LISTING OF DONORS

# NU SKIN FORCE FOR GOOD DAY

## CREATING SMILES AROUND THE GLOBE

In 2014, Nu Skin celebrated its 11th annual Force for Good Day in combination with the company's 30th anniversary. As part of the celebration to create smiles around the globe, Nu Skin employees and sales leaders from around the world took part in various worthwhile service activities for children in local communities. The following highlights a few ways the Nu Skin family united worldwide to be a force for good by serving those most in need.

## AMERICAS

### CANADA

Nu Skin Canada hosted its second annual Nu Skin Force for Good Butterfly Day at the Cambridge Butterfly Conservatory. Thirteen families, including 13 children with Epidermolysis Bullosa (EB), participated in a scavenger hunt and made crafts to help DEBRA Canada raise awareness for EB and provide support to the children with EB. In addition, employees located in Toronto assembled and donated 300 lunch bags to feed the city's homeless population.

### UNITED STATES

In the United States, Nu Skin assembled educational kits for 30 schools – totaling nearly 10,000 kits – and donated more than 5,000 children's books. In addition, the Nu Skin Force for Good Foundation provided a \$30,000 endowment scholarship to Utah Valley University.

## EUROPE, MIDDLE EAST AND AFRICA

### EMEA

At the EMEA headquarters in Belgium, employees and distributors purchased more than 3,000 meals for mothers and young children experiencing financial difficulties.

### NORTHERN EUROPE

Nu Skin Northern Europe hosted three events in Oslo, London and Copenhagen to purchase 30 beds for a Romanian orphanage.

### DENMARK

Scandinavian employees raised funds to help an orphanage in Romania.

### GERMANY

Nu Skin Germany employees assisted in funding a benefit concert for children with cancer. Employees and their families managed registration and raised money for the cause.

### HUNGARY

Nu Skin employees painted a children's sports club. The Budapest Honved Sports Club has produced 42 Olympic champions but didn't have the funds to renovate the property. Nu Skin employees purchased supplies and renovated the club for the hundreds of children who use the facility.

### RUSSIA

Nu Skin Russia supported 300 children in Moscow boarding schools who have articulation and speech disorders. Employees served lunches, donated toys and sponsored sports competitions. Company employees also cleaned and landscaped the school grounds.

### SOUTH AFRICA

Employees partnered with Siyandlulisa, a ministry organization, to educate and feed street children. Employees also donated toys, books, food and children's clothing to the community library.

## GREATER CHINA

### GREATER CHINA

Employees volunteered to bring gifts and spend Children's Day with nearly 8,500 students attending the Fengxian Starlight Primary School and 15 Nu Hope Schools. In addition, Nu Skin Greater China recycled more than 20,000 empty bottles of Nu Skin product, helping to create a better environment for future generations.

### TAIWAN

Nu Skin Taiwan employees joined with the Eden Social Welfare Foundation to participate in activities that benefitted Ai Di Conservation Center residents with disabilities.

## NORTH ASIA

### JAPAN

Nu Skin employees assembled 7,500 Kits for Kids. Larger packages or "Smile Libraries" were donated to 39 elementary schools. Employees also donated books and bookshelves to elementary-aged children.

### KOREA

Nu Skin employees participated in preparing and sharing 700 Love Lunch Boxes in five regions across the nation to help undernourished children, as well as the elderly and adults with disabilities.

## SOUTHEAST ASIA AND PACIFIC

### PACIFIC REGION

Nu Skin Pacific Region's 30 employees donated 30 boxes of clothing to the Australian Red Cross as part of its Winter Appeal campaign.

### INDONESIA

Nu Skin employees in Indonesia celebrated with children who had received treatment through the Southeast Asia Children's Heart Fund and their families by taking them to Kidzania, an educational indoor theme park.

### MALAYSIA

Nu Skin Malaysia conducted an educational tour for children at the Aquaria KLCC, an aquarium that showcases animals and marine life from Malaysia and around the world.

### PHILIPPINES

Nu Skin employees assembled back-to-school kits for children associated with the CHILD Foundation, a local heart fund organization. Students received new school supplies, including school bags and lunch kits.

### SINGAPORE

Nu Skin Singapore hosted movie screenings for 30 families with chronically ill children and assembled Nu Skin Smile Packs for pediatric cardiac patients.

### VIETNAM

Nu Skin Vietnam donated school bags to children with heart disease and visited chronically ill patients at local hospitals.





Our **force for good culture** unites the Nu Skin family of sales leaders, customers and employees in innovative efforts that multiply our ability to nourish and uplift children around the world. We accomplish this through the unique combination of **three distinct approaches**:

- The **Nourish the Children** initiative, an innovative social enterprise providing millions of lifesaving meals to malnourished children around the world.
- The **Nu Skin Force for Good Foundation**, which provides grants to improve the lives of children, offering hope for a life free from disease, illiteracy and poverty.
- **Community-based initiatives** that ensure environmental responsibility and engage employees in meaningful humanitarian service with tangible and enduring results.

LEARN MORE ABOUT  
CREATING SMILES



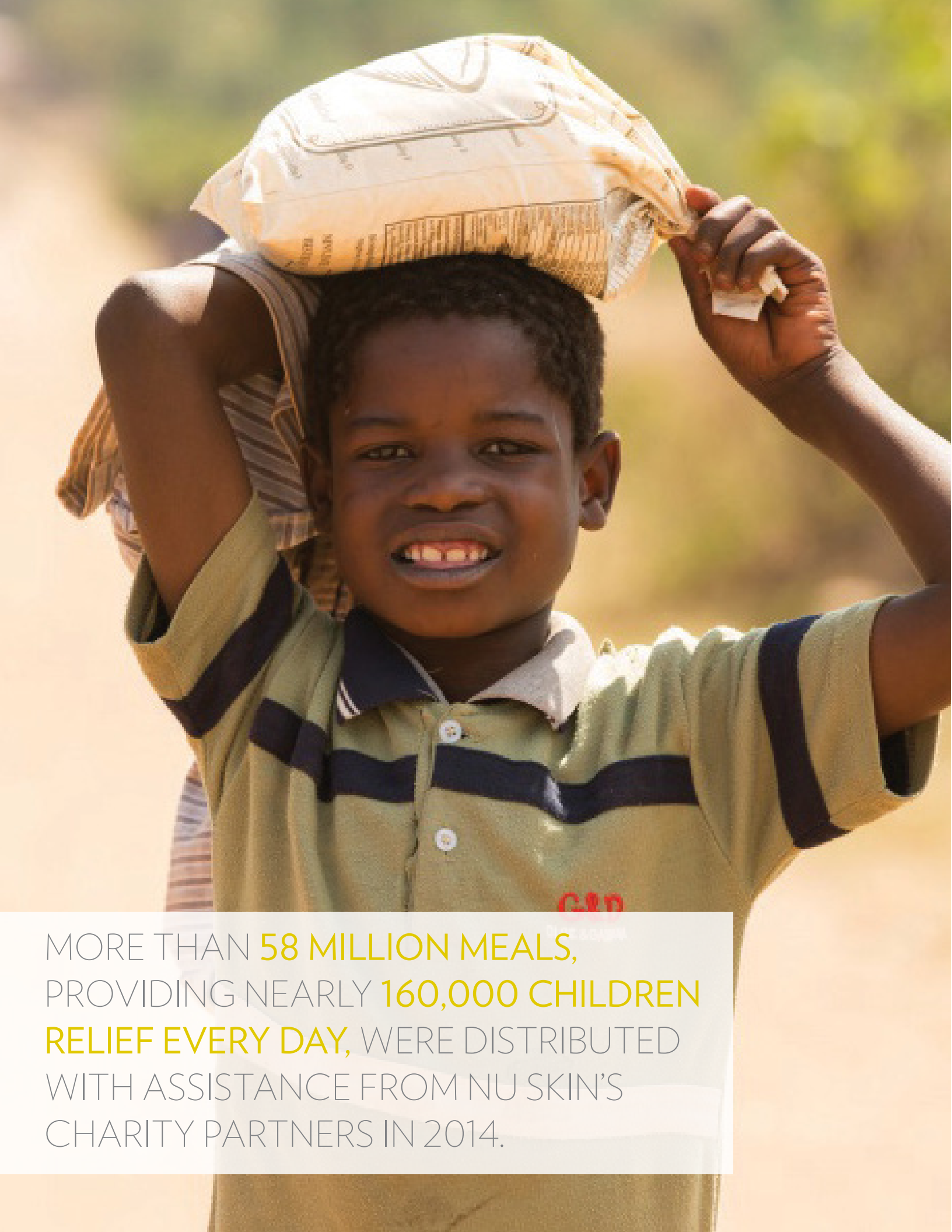


# NOURISH THE CHILDREN

CREATING SMILES 2014 YEAR IN REVIEW



NU SKIN®  
THE DIFFERENCE. DEMONSTRATED.®



MORE THAN **58 MILLION MEALS**,  
PROVIDING NEARLY **160,000 CHILDREN**  
**RELIEF EVERY DAY**, WERE DISTRIBUTED  
WITH ASSISTANCE FROM NU SKIN'S  
CHARITY PARTNERS IN 2014.



**NOURISH THE CHILDREN®**

AN INITIATIVE OF NU SKIN ENTERPRISES

IN LATE 2014, NU SKIN'S NOURISH THE CHILDREN initiative reached an important milestone, with more than 400 million meals purchased and donated to malnourished children around the world since the initiative began more than a decade ago.

To address the tragedy of childhood hunger, Nu Skin established the Nourish the Children initiative in 2002. This innovative social enterprise\* applies the rigor of successful business practices to provide a consistent and growing supply of nourishing food to the world's most needy children.

The concept succeeds by selling a highly nutritious food — VitaMeal® — to people, which they then donate to third-party, nonprofit organizations that specialize in distributing food to those suffering from malnutrition and famine.



LEARN MORE ABOUT  
NOURISH THE  
CHILDREN

\*The price charged for VitaMeal includes the cost of manufacturing and sales commissions to Nu Skin's sales force as well as a reasonable profit margin.

# VITAMEAL®, AN INNOVATIVE AND SUSTAINABLE SOLUTION

## MORE THAN JUST A MEAL

As part of its Nourish the Children initiative, Nu Skin partners with charities that specialize in distributing millions of pounds of food to those in the greatest need. These partner charities leverage the positive impact of VitaMeal purchases and donations. For example, in China, Haiti, Malawi and the Philippines, VitaMeal is part of school lunch programs that encourage families to send their children to school. Nu Skin manufactures VitaMeal in Malawi, China and America to help reduce transportation costs and boost local economies. VitaMeal is used in many ways to help malnourished children and has become more than just a meal; it brings hope to many young lives around the world.

## VITAMEAL®

Nu Skin nutritional scientists and collaborators formulated VitaMeal specifically for malnourished children.\* It boasts 25 vitamins and minerals and a careful balance of carbohydrates, protein, fat and electrolytes.

\*These statements have not been evaluated by the FDA. VitaMeal is not intended to diagnose, treat, cure or prevent any disease.



MEET JACQUES WHO IS BENEFITING FROM THE DONATIONS OF VITAMEAL THAT HE RECEIVES AT SCHOOL.

## MEET GERTRUDE MWEMBELE

Four-year-old Gertrude Mwembele from the Machinga District in Malawi is a child whose life was once in jeopardy. She lost both of her parents when she was only two and lives in a country where regular, nutritious food is not easy to come by in the best of circumstances. However, thanks to VitaMeal and the Nourish the Children initiative, Gertrude is now eating nourishing meals every day.

She has gained weight and has grown a few inches. She is receiving consistent, highly nutritious VitaMeal through the local Church-Based Children's Center (CBCC). Gertrude is also attending school with 132 other children so her future, unlike just two years ago, can be filled with hope and promise.



## MEET LI HAO

Li Hao is a 6-year-old boy with autism from Wuhan, Hubei, China. He has trouble expressing his feelings which impairs his social interactions. He is also underweight because of improper nourishment in his daily diet. Getting him to eat at all was difficult since Li often disliked the taste of any food his parents gave him. However, Li really enjoys the rice and lentil VitaMeal formula he is now eating.

Eating regularly has made a big difference in Li's life. After three months of eating VitaMeal, Li has grown and put on weight, giving his parents hope that he will make significant gains in all aspects of his development.

Li is performing better at school as he can now recognize symbols and pictures of household items. Li's parents are grateful for the improvement they have seen in their son since he began eating VitaMeal.



# TOGETHER, WE ARE MAKING A DIFFERENCE

## HAND IN HAND

The Nourish the Children initiative applies the power of Nu Skin's distribution network to help address the problem of hunger and malnutrition. The company enables distributors, customers and employees to purchase VitaMeal and donate their purchases to charitable organizations that specialize in distributing food and alleviating famine and poverty. As distributors incorporate the purchase of VitaMeal into each of their businesses, they not only help grow their business, they also help children around the world grow strong and healthy.

To see more stories about children who have been nourished by VitaMeal, or to purchase and donate VitaMeal, visit [www.nourishthechildren.com](http://www.nourishthechildren.com).

## COMPANY DONATION MATCH

For every eight bags of VitaMeal purchased and donated, Nu Skin will donate one bag of VitaMeal. In 2014, Nu Skin donated more than 7.2 million meals of VitaMeal through the company donation match program.

In 2014, the Nourish the Children initiative provided millions of meals to children in great need.



11 MILLION meals distributed in Asia



14 MILLION meals distributed in the Americas



32 MILLION meals distributed in Africa



1 MILLION meals distributed to other countries



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