NU SKIN FORCE FOR GOOD FOUNDATION 2016 YEARIN REVIEW











THE NU SKIN FORCE FOR GOOD FOUNDATION

improves the lives of children around the world by offering hope for a life free from disease, illiteracy and poverty.

"We began with our mission to be a force for good throughout the world. In 1996, we launched the Epoch product line and designated a portion of each Epoch product sale to be donated to various charitable organizations. Since then, we have greatly expanded our efforts to bring hope to children, growing into a community of hundreds of thousands of people who are impacting the world. In 2016, we celebrated 20 years of giving, and together we look forward to continuing our work to create a better future for children."

—STEVEN J. LUND, Executive Chairman of the Board



BRIGHTENING FUTURES THROUGH EDUCATION

EDUCATE THE CHILDREN (ETC): MALAWI

After primary school, students in Malawi are required to pay for secondary education. Many families cannot afford school fees, and as a result, approximately 68 percent of students drop out of school. The Educate the Children (ETC) scholarship fund, which is fully funded by the Nu Skin Force for Good Foundation, provides educational opportunities for these children. In 2016, the Foundation provided tuition, uniforms and books to 206 students—153 secondary students and 53 college students. Since ETC's inception in 2007, contributions have helped more than 800 students, and more than 100 of those students have gone on to earn college degrees.

800+ scholarships since 2007







ETC SCHOLARSHIP RECIPIENT SEEKS TO HELP SIBLINGS

According to UNESCO, Malawi has nearly 4.5 million students enrolled in primary and secondary education. Of that 4.5 million, only 1 percent complete any education after secondary school due to the challenges they face. One of the hardships is paying for school. This was the challenge for Noel Tembo, who is from a family of six children. Noel's parents could not afford to help him continue his education. Through the Educate the Children (ETC) program, Noel received a scholarship and graduated with a bachelor's degree in economics in October 2016. Now that he is graduated he wants to give back and make sure his younger brothers and sisters have the opportunity to continue their education as well.

SEACOLOGY

Twenty years ago, the Nu Skin Force for Good Foundation partnered with Seacology to improve the lives of children and their families in island communities, and at the same time, help protect fragile island environments. In 2016, the Foundation helped fund Seacology's largest project, the Sri Lanka Mangrove Conservation Project. This provided training and microloans to Sri Lankan women to start sustainable businesses as an alternative income to cutting down mangroves. Other Seacology projects included the building of a solarpowered community center to train villagers in alternative livelihood programs and providing environmental education in Chilika Lake, India, Since 1996, the Nu Skin Force for Good Foundation has been a major contributor to Seacology, helping the organization complete more than 250 projects in 55 countries and helping to protect more than a million acres of some of the world's most vulnerable ecosystems.

2,600+ children benefited

NU SKIN HOPE LIBRARY: KOREA

In 2016, Nu Skin sales leaders in Korea helped build two Nu Skin Hope Libraries for elementary school children living in rural Korea. The Nu Skin Hope Library project provides hundreds of elementary children in Korea access to libraries complete with books, furniture and technology-based learning tools, including projector kits and computers. Nu Skin Korea donates books and provides education programs to improve reading environments for children. Since 2008, a total of 18 libraries have been remodeled and stocked to support children's education.

18 libraries built since 2008

NU SPORTS SCHOOL: KOREA

Nu Sports School is a new education and health program launched by Nu Skin Korea. By partnering with elementary schools throughout Korea, children learn the importance of being healthy and how to exercise in fun, simple ways. More than 200 students participated in the first Nu Sports Day.

200+ students benefited

NU SKIN SMILE LIBRARY: JAPAN

The Nu Skin Smile Library is a project that provides hope to children affected by the 2011 Great East Japan Earthquake by helping them receive educational support. In 2016, the Nu Skin Smile Library plan donated more than 3,479 books, 15 bookshelves and 2,200 sets of stationery items to 15 elementary schools in Minami-Soma, Fukushima. To date, more than 16,500 students have benefited from these libraries.

16,500+ students benefited since 2011

LEADER IN ME: JAPAN

Nu Skin Japan launched a new project called "Leader in Me." This program is based on "The 7 Habits of Highly Effective People: Powerful Lessons in Personal Change" by Stephen R. Covey, and helps schools transform and teach children the necessary skills to become a leader. It was implemented as a threeyear program for 1,200 students at five elementary schools in Japan.

 $\frac{200}{100}$ students learned leadership skills







PROVIDING HOPE THROUGH HEALTH

SOUTHEAST ASIA CHILDREN'S HEART FUND

The Southeast Asia Children's Heart Fund provides funds for lifesaving corrective heart surgeries for underprivileged children suffering from congenital heart disease. Last year, 1,218 children received heart surgeries thanks to the Southeast Asia Children's Heart Fund. The Heart Fund has been able to continue its efforts through generous donations from Nu Skin sales leaders, and since 1999 it has provided grants to help 8,716 children receive lifesaving heart surgeries. At the end of 2016, more than 13,500 sales leaders in Southeast Asia committed to donating 1 percent of their monthly commissions to the Southeast Asia Children's Heart Fund.

8,700+ children saved



SOUTHEAST ASIA
CHILDREN'S HEART FUND
IMPROVING LIVES
OF CHILDREN



GREATER CHINA
CHILDREN'S HEART FUND
MAKING A DIFFERENCE
IN MANY LIVES



SAVING FAITH

When they received the bad news, Arrianne and Ryan Cañete didn't know how they were going to save their daughter, Faith. She was diagnosed with a congenital heart disease called Tetralogy of Fallot. Faith had trouble breathing, and the lowered amounts of oxygen in her blood would cause her to pass out. With a monthly income of US\$217, the Cañete family had no way to pay for their daughter's surgery.

Thanks to the Southeast Asia Children's Heart Fund, Arrianne and Ryan received the funding needed for Faith's surgery. Faith went through open heart surgery at the beginning of 2016. Since her surgery, she has recovered her strength and is on a path to a happy and healthy life. Her parents are grateful to the people that made it possible for their family to continue to make a lifetime of meaningful memories together.



GREATER CHINA CHILDREN'S HEART FUND

Since 2008, the Greater China Children's Heart Fund has provided lifesaving support to children suffering from pediatric congenital heart disease. In Greater China, between 180,000 and 220,000 new cases of congenital heart disease in children are reported each year; two-thirds of these children cannot get timely treatment due to the families' inability to pay for the heart surgery. In 2016, the Greater China Children's Heart Fund provided 1,236 lifesaving surgeries, and more children are enjoying happy, healthy and active lives thanks to these lifesaving procedures. The Heart Fund also helps with preventative therapies and provided more than 116,300 heart scans to children through 2016.

5,700+ lifesaving surgeries since 2008

EPIDERMOLYSIS BULLOSA (EB)

Since 1996, the Nu Skin Force for Good Foundation has provided grants to the Epidermolysis Bullosa Medical Research Foundation (EBMRF), which funds research at Stanford University School of Medicine's Department of Dermatology. EB is a rare, inherited, blistering skin disease that affects all ethnic and racial groups. Included in this funding is the company's commitment to donate US\$0.25 from the sale of each Epoch® Glacial Marine Mud product to EBMRF as part of the Nu Skin Force for Good Foundation. In Korea, sales leaders have donated US\$110,000 to EB patients since 2005 and contributed more than US\$179,000 to Gangnam Hospital since 2007.



QUIERO VER: COLOMBIA AND UNITED STATES

The Nu Skin Force for Good Foundation and CharityVision partnered with local optometrists in Bogota, Colombia, to provide free eye screenings for children. Since the program began in April 2015, more than 14,000 children have been screened for visual health impairments, and hundreds of glasses have been distributed through the program.

14,000+ vision screenings

FOOD FOR KIDS: JAPAN

In 2016, Nu Skin Japan's Food for Kids program donated funds each month to Second Harvest Japan to provide food to 7,000 children in 120 foster homes. Since the partnership began in 2006, Nu Skin Japan has donated more than US\$2.5 million to the food bank.

7,000 foster children fed

INSPIRING THROUGH ECONOMIC OPPORTUNITY



THE MWALES WORK FOR A BRIGHTER FUTURE

Emmanuel and Everess Mwale struggled to provide enough food for their two children, Kabson and Chimwemwe, and their nephew who is in their care. The family faced hunger every day because of a lack of training in effectively utilizing their crops and land.

Thanks to generous sponsors, they are now enrolled at the School of Agriculture for Family Independence (SAFI). The Mwale family hopes that by studying at SAFI they can learn new farming techniques that will help them grow and harvest enough food to provide for their family and operate a small business.

NU ACTION: GREATER CHINA

With the help of the Nu Skin Greater China Microfinance Fund, as of December 2016 nearly 14,000 families received microenterprise loans to rebuild their homes after the devastation caused by the 2008 Sichuan earthquake. These loans provide financial opportunities nourishment and a source of income for their families. Through to help families become self-sustaining. In 2014, Nu Action initiated Project of Cooperation with the China Foundation for Disabled Persons to support the disabled entrepreneurs. This has provided career start-up capital to assist and incubate initiatives for disabled persons in more than five provinces, giving them newfound hope. The program is expanding to more areas across China.

14,000 families funded since inception



SCHOOL OF AGRICULTURE FOR FAMILY INDEPENDENCE (SAFI): MALAWI

In 2016, 34 Malawian families mastered self-sufficiency through their participation with the School of Agriculture for Family Independence (SAFI). Through this program, families live in Mtalimanja Village each year to learn proper agricultural techniques and to improve the quality of their lives by becoming independent. Families return to their own farms for the second year of the program to implement the techniques they have learned and to teach others in their villages. As of 2016, 262 families have completed the program to help ensure that the ideals of selfsufficiency will last for generations to come.

262 families graduated since 2007

SEEDS OF HOPE: MALAWI

Fruit trees change the lives of vulnerable children by providing the Seeds of Hope program, more than 30,000 fruit trees were purchased and planted in 2016. The indigenous trees produce guava, pawpaw, avocado and other fruits that were distributed to 7,500 households within 125 communities. The program is funded in part through a US\$0.25 contribution from the sale of each unit of Epoch® Baobab Body Butter.

30,000+ fruit trees planted in 2016

CHILDREN'S BRIGHTER FUTURE IN MALAWI

In 2012, Nu Skin Japan began funding the Children's Brighter Future (CBF) initiative in Malawi to build upon the teaching model at the School of Agriculture for Family Independence (SAFI). CBF provides regional leaders with agricultural training that they can take back to their communities. This empowers more people throughout Malawi to learn agricultural skills and expands the SAFI education system. By the end of 2016, more than 1,000 new farmers had completed the course, helping to create a brighter future for their families and communities. The total number of farmers trained since the program's inception is 2,604.

2,600+ trained farmers



SEE HOW THE



PROVIDING HOPE AMID A DISASTER

FARTHQUAKES IN JAPAN AND ECUADOR

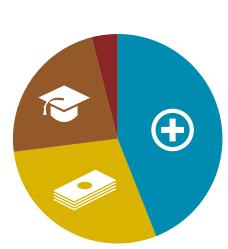
Nu Skin's mission is to be a force for good in the world, particularly in times of disaster. In 2016, the company provided support to Japan and Ecuador by giving supplies and funds to help provide much-needed relief.

In April 2016, two powerful earthquakes with 6.2 and 7.0 magnitudes struck Japan's Kyushu region. These quakes devastated areas of the country and destroyed buildings, bridges and landmarks. Two days later, a 7.8 magnitude earthquake hit Ecuador, the country's deadliest earthquake in nearly two decades. The earthquake toppled buildings, damaged roads and devastated those living there.

To help with the immediate needs, the Nu Skin Force for Good Foundation donated US\$20,000 to aid in relief. The funds were used to procure a variety of items.



The Nu Skin Force for Good Foundation and its charitable partners donated nearly US\$6 million in 2016.



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\$20,000+

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23% Education

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UP TO \$1,000

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NU SKIN FORCE FOR GOOD DAY

CREATING SMILES AROUND THE GLOBE

In 2016, Nu Skin celebrated 20 years of giving at its annual Force for Good Day. A record number of Nu Skin sales leaders, employees and volunteers from more than 20 countries united worldwide to improve the lives of children.

AMERICAS

CANADA

Nu Skin Canada employees raised awareness of the Epidermolysis Bullosa (EB) disease and provided comfort to affected families as they hosted their fourth annual Good Butterfly Day event at the Cambridge Butterfly Conservatory.

LATIN AMERICA

In Colombia, at the Pies Descalzos School, Nu Skin partnered with Charity Vision to Nu Skin employees raised provide free eye screenings for 3,000 children.

UNITED STATES

Nu Skin and its employees partnered with United Way of Utah County, as well as with Community Action Services and Food Bank to assemble and donate 10,000 lunches and 620 learning kits for children in need. Employees also beautified 20 flowerbeds in downtown Provo.

EUROPE, MIDDLE EAST AND AFRICA

All employees throughout EMEA participated in the Miles **GERMANY** for Smiles initiative that raised money by running and cycling for Kids Haven, a charity that serves homeless children. The money collected was specifically used to develop aftercare programs for children.

BELGIUM

money to support patient programs at the Ups & Downs organization, a nonprofit foundation for children and adults suffering from bipolar disorder and chronic depression.

DENMARK

Employees partnered with Headspace, a provider of anonymous and free counseling services for children, and spent a fun-filled day with the children that included games and food. In addition, employees collected clothes and toys to be given to a local charity for families in need.

HUNGARY

In Budapest, employees and sales leaders raised money to purchase meals for children through the Hungarian Feed the Children Foundation.

In the fall, employees helped refurbish a dilapidated elementary school in Frankfurt and made it a better place for children.

ISRAEL

Employees collected and assembled 200 food packages for children and families in need.

NETHERLANDS

Nu Skin Netherlands employees collected and donated clothes and toys to the Szekelyhid Orphanage of the Saint Francis Foundation and Fundatia Casa Copilului de Tineretului Kajanto Maria.

RUSSIA

Nu Skin Russia employees and sales leaders spent the day at the Khotkovo boarding school with children who suffer from learning difficulties. The team helped with a variety of activities, such as cleaning the area surrounding the school, gardening, organizing lunch and playing with the children.

SOUTH AFRICA

Employees in South Africa purchased educational toys and donated them to Kids Haven to help homeless children.

GREATER CHINA

MAINLAND CHINA. HONG KONG AND TAIWAN

Employees in the Greater China region sponsored a secondhand clothing drive. The clothes were donated to charity shops that benefit underprivileged children and families.

NORTH ASIA

JAPAN

Employees created 4,400 stationery sets as part of the Kits for Kids Project and delivered them to the children at elementary schools affected by the 2011 Great East Japan Earthquake and the 2016 Kumamoto Earthquake.

KOREA

Nu Skin Korea painted a mural at an elementary school in South Korea to inspire continued learning and creativity.

SOUTHEAST **ASIA AND PACIFIC**

INDONESIA

Nu Skin Indonesia hosted a "Let's Learn to Play Angklung" event where 70 children with congenital heart disease attended and learned to play the instrument.

MALAYSIA

Nu Skin Malaysia organized a fun-filled day for disadvantaged children that included sushi making and handmade origami bookmarks.

PACIFIC

Employees in the Nu Skin Pacific office volunteered at the Ronald McDonald House, a charity that supports children who are undergoing medical treatments. Employees provided services such as housekeeping, gardening and general maintenance to help preserve the grounds.

PHILIPPINES

Employees collected and donated school supplies such as lunch boxes, notebooks,

writing and coloring materials and folders for children diagnosed with life-threatening congenital heart disease.

SINGAPORE

Employees assembled and donated 500 bags filled with toys, stickers, yo-yos and other items to children in KK Women's and Children's Hospital.

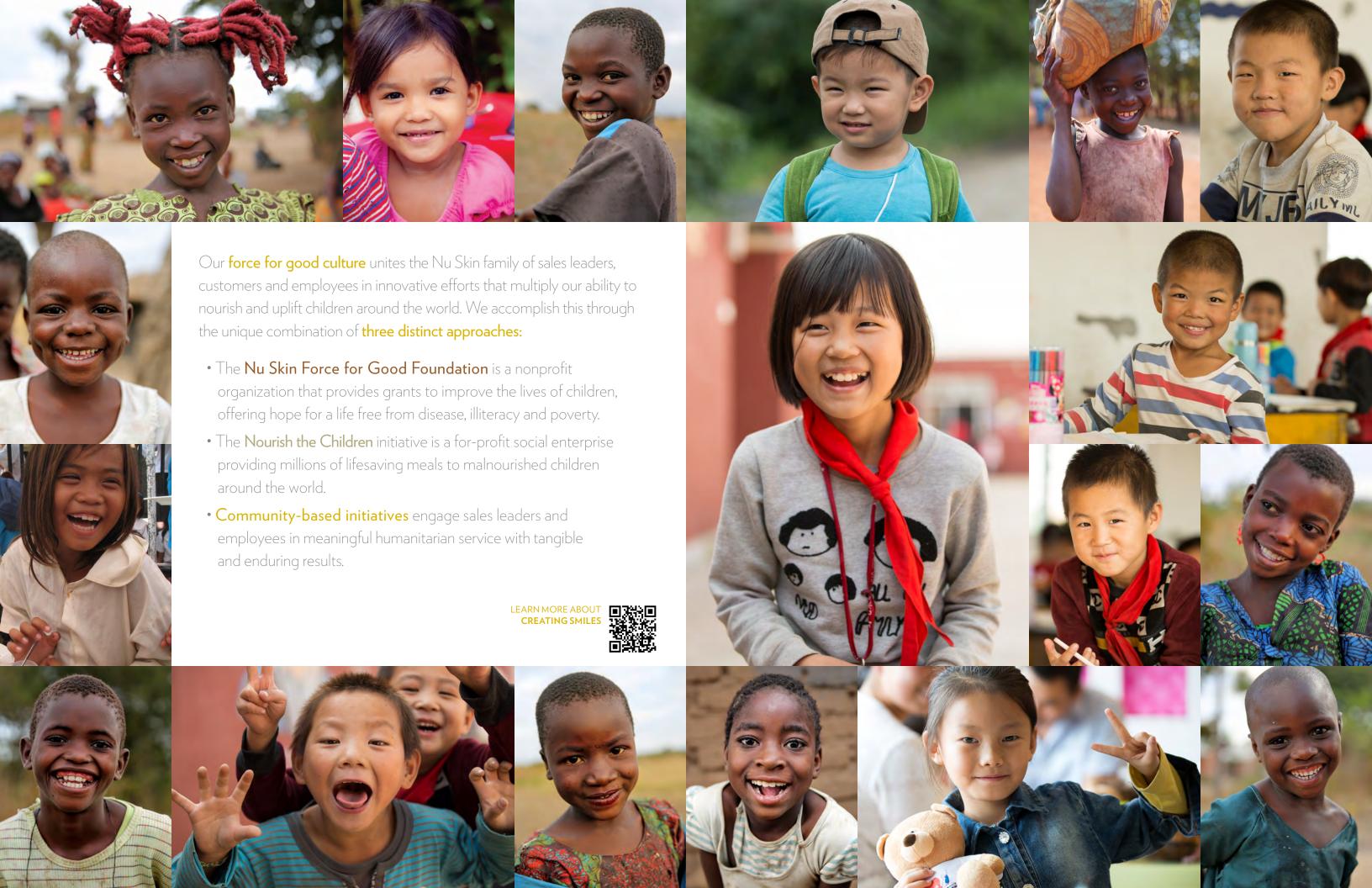
THAILAND

Nu Skin Thailand donated US\$160,000 to the Pediatric Cardiac Surgery Foundation, and employees spent the day with young heart surgery patients. They participated in a painting activity, titled "Art for Heart," and the children were given educational toys.

VIETNAM

One hundred children with heart disease were given gifts and healthy food by Nu Skin Vietnam employees.













Nourish the Children (NTC) is a for-profit initiative that applies business principles to address the problem of childhood hunger in a sustainable manner. Since 2002, Nu Skin's family of sales leaders, customers and employees have donated more than **500 million meals** to malnourished children around the world.

The program begins with VitaMeal, a highly nutritious food developed by Nu Skin's nutritional scientists. The company's sales leaders, customers and employees can purchase VitaMeal and choose to donate the food to a third-party nonprofit organization that specializes in distributing relief to those suffering from malnutrition and famine.



*Nu Skin is a for-profit distributor of nutritional and skin care products and is traded on the New York Stock Exchange (NUS). Nourish the Children is an initiative of Nu Skin and is registered in some states as a commercial co-venture. The initiative enables Nu Skin's distributors and customers to purchase VitaMeal from Nu Skin and donate it to charitable organizations to help solve the complex world problem of feeding malnourished children. The price of VitaMeal includes the cost of manufacturing, general overhead, distribution and sales. As is the case with other Nu Skin products, distributors are paid commissions and Nu Skin earns a profit margin from each sale of VitaMeal, which is lower than the profit margin on virtually all of Nu Skin's other products.

VITAMEAL®, A SUSTAINABLE SOLUTION TO A GLOBAL PROBLEM

VITAMEAL: A LIFESAVING MEAL

Malnourished children are missing key nutrients in their diets, which can hinder brain, bone and immune system development. Most humanitarian food consists mainly of grain, such as corn, which may lack other essential nutrients necessary for healthy development. As part of the overall development of VitaMeal, Nu Skin's nutritional scientists determined the ingredients and ratios that are well suited for a malnourished child. The result is a product that is fortified with essential vitamins and minerals.

VITAMEAL: MORE THAN JUST A MEAL

The Nourish the Children initiative partners with third-party, nonprofit organizations that specialize in delivering relief where it is most needed. In addition to distributing VitaMeal, these partners leverage the positive effect of VitaMeal to create an even greater impact. For example, in many countries, VitaMeal is part of school lunch programs that encourage families to send their children to school and gain an education. VitaMeal is used in many ways to help malnourished children and has become more than just a meal; it brings hope to many young lives around the world.





"VitaMeal has contributed tremendously to reducing childhood hunger and malnutrition in drought-affected areas of Somalia and in nutrition programs in Nicaragua. VitaMeal is also used in combination with local fruits and vegetables to provide a well-balanced diet for growing minds and bodies, a critical component in proper development."

—JENNIFER MOUNSEY

Director, Corporate Engagement, World Vision International





NOURISHING AN RUOYA'S BODY AND MIND

For most of An Ruoya's life, her parents have struggled to make ends meet while living in China. Ruoya had to live with her grandparents who also struggled financially. Sadly, because her hardworking parents had a low income and her grandparents were in poor health, Ruoya didn't receive nutritious meals and would often go hungry. With the lack of nourishment, Ruoya was shorter and thinner than most of her peers and looked ill most of the time. At school, she fell behind in her studies.

Recently, Ruoya's Sunshine Primary School began offering VitaMeal, providing sufficient nutrition to Ruoya and other children in need. After eating VitaMeal for several months, Ruoya has grown taller and looks healthier and more radiant. According to her teachers, she is not only looking better, she has improved in her academic performance and is getting nearly full marks in each subject. Recently, she placed first in Zanhuang County for academics.

TOGETHER, WE ARE NOURISHING CHILDREN AROUND THE WORLD

In 2016, the Nourish the Children initiative provided meals to children in great need around the world.

















34 million meals

distributed in Africa



















Ambassadors

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AKIMOTO, KAYOKO

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ALCANTARA ARCOS

ALESSANDRO, STELLA

AMOR CASARIEGO

AMUNDSEN, ELIN A

ALI, INTAZ

ALM. PERNILLA

ALRÆK, GRY

ALAWO, MAARIT HANNELE

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